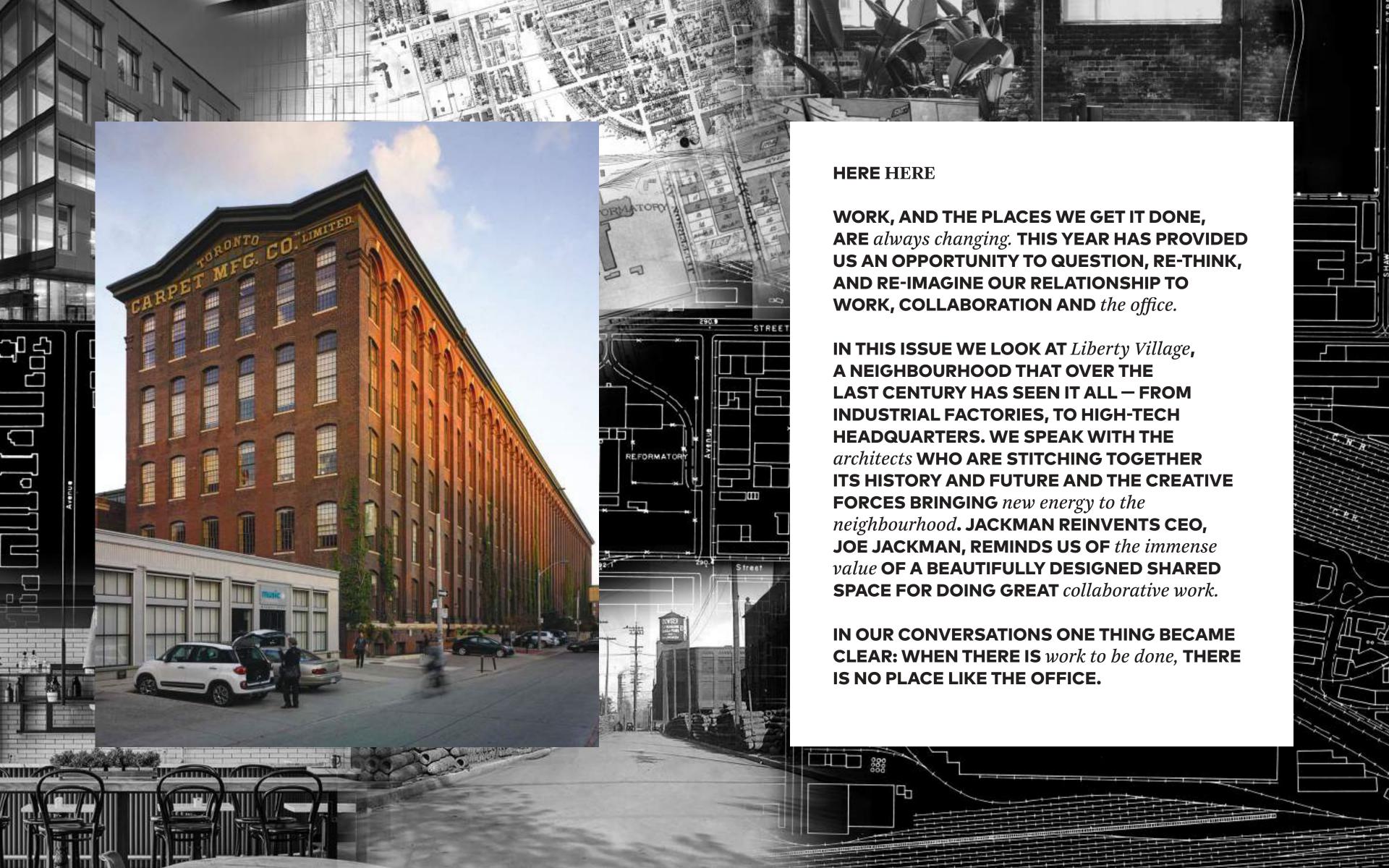
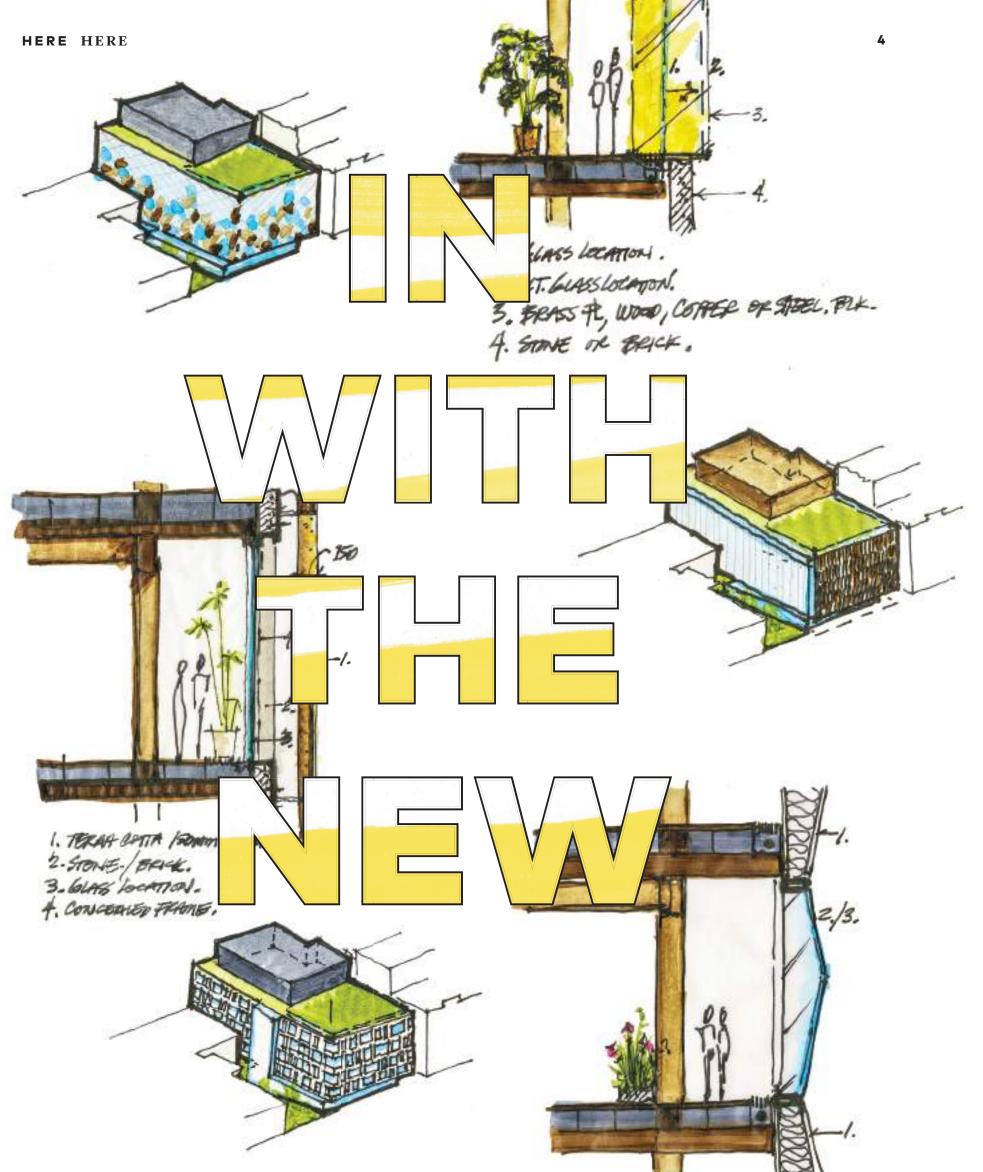


Neighbourhood Magazine LIBERTY VILLAGE

HERE R





5 Richard Witt BDP Quadrangle



"It's thinking about buildings not just as themselves, but what their implications are beyond themselves."



80 Atlantic, Toronto's first mass-timber office building to be built in a generation, signals a new way of thinking about what urban workplaces can be. The Liberty Village location, with its high-design work environments, collaborative spaces, and natural materials, reinterprets the classic brick-and-beam office—and its arrival comes at a unique moment in which the world is reconsidering the role of the workplace. Richard Witt, Principal of BDP Quadrangle, the architecture firm behind the project, discusses the building's origins, his design philosophy, and the value of a shared space for great, collaborative work.

To start us off, can you tell us a little about BDP Quadrangle and about what defines a BDP Quadrangle building?

Most of what we've done is always for creative and ideas-based entrepreneurs, people who want to develop a whole new stream of work. That's often ended up in us being the first ones to do a project of a certain type. For example, the Candy Factory Lofts, Toronto's first loft conversion, or Copperfield, Toronto's first stacked townhouses. 80 Atlantic is the first mass-timber office building in Toronto in 100 years. What we've always tried to do is challenge the status quo. Where's it going to be in the future?

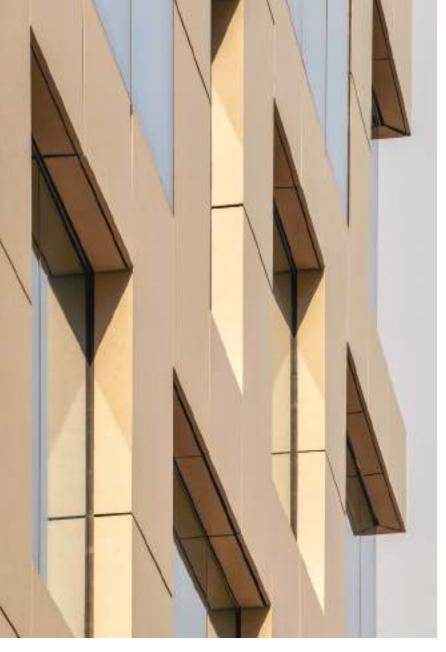
The first project we did with Hullmark was the original building, 60 Atlantic, and we developed a synergy with them around what I call, "Checking the right qualities over the wrong quantities." Meaning, [what's] the right

thing for the area? Concrete in Toronto is the status quo. There's a bit of steel, but even steel is a bit edgy. So, when it came to 80 Atlantic, we said, what about wood? And it's been really successful; it's become, like so many other Hullmark projects, a real differentiator for them in the competitive landscape of office buildings.

One of the other ways that we differentiate ourselves is that we aren't about making a BDP Quadrangle-type project that we then iterate for a number of clients. With a lot of architects, you know what you're getting when you go to them. But when we work with people, it's a lot more collaborative. Our process is to iterate for our clients' brand; we don't come with a preconceived notion of what [a building] is going to look like. We come with an idea of a collaborative process through which we work together. I think that perhaps the reason our partnership with Hullmark has been so successful is that Jeff [Hull, President of Hullmark] has a lot of ideas he wants to contribute. We say bring it on, let's do this together. That's helped make this a great project for both of us. We've done a lot of other projects, 100 Broadview, 545 King Street, 619 Queen Street, that all look very different but they each bring something that challenges what the project would normally be.

Is there something that you think overlaps in your philosophy and in the Hullmark philosophy that results in these great buildings?

It's thinking about buildings not just as themselves, but what their implications are beyond themselves. It's thinking about



"People are social creatures. Creativity is a social enterprise. Collaboration is also something that works best when you can pass somebody a pen, when you can see body language. My prediction is that the office will remain a vital and very important piece of our business."

the city, how the city is to go, which is also what Hullmark thinks about. What does the city really need? Does it need yet another 25,000-squarefoot concrete-framed office building or does it need something that has character, something with some flavour, some grit and some detail?

A unique aspect of 60 and 80 Atlantic is not only the architecture, but the inform the design?

A big part of the 60 Atlantic project was urban design, and thinking, how does this building reconnect itself back into the fabric of [Liberty Village]? How do people walking past the building engage with it? The courtyard was part of our approach. I'm a TFC season ticket-holder and I've always been very disappointed by the availability of pre- and post-drinking establishments. Jeff had a vision of a beer garden and opening up the basement.

A lot of Hullmark's business is also the curation of tenants; the same thing they did on Ossington. The work that we do only takes you so far—once you have great tenants the whole place starts to evolve. It's the catalyst for public engagement and people coming together in the space between. So when we did 80 Atlantic, we thought, we need more of this, and [the courtyard] became a kind of central point around which the two buildings revolved. That also opened the whole building up to the street, which I think was a very successful move.

Do you see your role as defining evolving, where it needs what Toronto can be architecturally, or is it about finding the right reference points from around the world? How do you mix that global and local design sensibility?

I'm definitely looking beyond our borders to see what's interesting. Jeff is as well. I grew up in England, and when I came to Toronto it was a very dull place architecturally. Things really started to move in the late '90s, which I would peg to the OCAD building, that weird building on stilts. For me, that's [when] everyone said, hold on, it can be better, it can be more interesting. We don't have to play by the old rules. I think the entire architecture and design community in that moment started space between the buildings — how did that to look around and say, what else is happening? What can we do? But it's not just that; the economics of development at the time started to enable better things to happen. You could think, what else can we add to this? With 60 Atlantic, even, in 2012, using nicer bricks, nicer materials, doing better work became possible in a way that it wouldn't have 10 years before.

> When you're designing an office building, what goes into making it a space people look forward to spending their days at?

> When we moved into our current office eight years ago, we really invested in the quality of the space and what we thought would attract people. And we were all blown away by the effect that it had on our ability to attract and retain talent, which is, for most companies, a huge key to your success. It's also your biggest expense, so you want to keep the best people and you want to treat them well. That rolls into our design of creative workplaces. So something like 80 Atlantic, Universal Music



Canada saw it and said, we need to be in that building, how can we make it work? Those are the best buildings, the ones that contribute to the city and get the most exciting companies.

We're at a point where the role of the office is being reconsidered, looking ahead, how do you see offices, their design, and roles in our work life evolving?

I remember 10 years ago, everyone said, that's it, everyone's working from home now, the office is dead. And that wasn't even remotely true. This is much more close to the office being dead, but I still don't think [it is]. People are social creatures. Creativity is a social enterprise. Collaboration is also something that works best when you can pass somebody a pen, when you can see body language. My prediction is that the office will remain a vital and very important piece of our business. But we are very much engaged in the question of what the office is for. It's not for people to sit and look at a screen without interaction. I think it's become more of a showcase. It's more of a collaborative ideas centre. Even the way that we're setting [our office] up is different; people may not have assigned seating, but it's not random seating anywhere. [We have] fixed desks where you can bring your laptop and connect to a second screen, different areas for more casual conversations or design, and then we've got pinup boards and ways that we can really develop collaboration. And if [what you're working on] doesn't require you to come in, you can do it at home, and if you have questions, we'll have a call. I think that will be a really good way for us to leverage the space and the opportunities that a great space has, and to create efficiency for our people and save them time and headaches.

"We don't have to play by the old rules."









"We're very much engaged in the questions of what the office is for. It's not for people to sit and look at a screen."

It almost makes the office a much more purposeful space again, if you're going there for a specific kind of work.

Exactly. The office has a purpose. It doesn't make any sense to take on real estate, cram people in as many as possible, and then have them just sitting, looking at screens. Let's make it a great space where we can really enjoy having a meeting; not sitting in a cramped room because we don't have enough space, because there's too many people.

[About] this new intention around how spaces might be used for offices, there's something about the versatility of the anchor buildings in Liberty Village—the Carpet Factory, 60 Atlantic—that has always made them appealing. As you're designing buildings, do you think about their versatility, about how they can potentially live beyond their first intent?

When we're designing office buildings, it's hard to imagine what they might become in the future. But the





qualities of a space are always universal: having great lighting, great proportions, really none of us know.

making you rethink what the residential offices?

There's a lot of discussion about that. It's given us an opportunity to reflect, I think, about the resilience of buildings and how we can create a healthy infrastructure that will enable us to better deal with this when it happens the next time.

that are going to last decades into the future. What are you most hopeful for, for Toronto? What do you hope the world around your buildings looks like in the next 20, 30, 40 years?

I think the future is public spaces move through the city. We can't continue to move people around the same way we have been. Look at European cities: they have great pedestrian areas, like Strøget,

that 12-kilometer-long pedestrian street in Copenhagen. Buildings are buildings great ceiling height. I don't think we try to but the public realm all around them is presuppose what the future holds because the glue that's really going to make the city successful. I also hope that Toronto doesn't lose some of the less tangible **You've also done a fair number** things that make it so desirable. The kind **of residential projects. Is this moment** of attitudes that enable people to coexist in the city—I don't think we realize how **requirements might be in terms of home** valuable and important that is. But that's what makes it safe and a desirable place for us to continue to attract the best talent. The ability for us to move safely and healthily and cleanly and expediently through is what will enable us to come together and is what is going to be the key to our success.

You've just identified what is You're designing buildings probably one of the most important things for the success of the city, longterm. There's a personal or a private responsibility with a home or an office. Whose job is it to build that glue? Is it our collective duty or is it the city's? It's such an important part. And it's one and creating better ways for people to that has many owners or no owners.

> Most architects would tell you that it's all about the architecture, but it actually isn't. It's a collective responsibility. There is something important about

the moment of creation and the act of it, but that's only the first part of a very long and complicated process, which involves a lot of different people and a big team. I can design a concept for a building, but unless I have great consultants working on it and great clients who have a vision for it, it's never going to go where it needs to go. So the urban designers, the city, all the consultants, all the clients need to work as







"What's really remarkable about these buildings is how they accommodate creative industries. Hundred years ago these buildings were state-of-the-art buildings that people were working on loom and spinning machines. And now they are working on computers, and writting algorithmus and writing codes; but it's the same kind of creative thinking."









Dan Armstrong ⊅
BEANFIELD
67 Mowat Ave
TORONTO CARPET FACTORY

"When working from the office, the open concept really helps to make our entire staff feel connected and creates an 'open door policy' throughout the entire space. We're even replicating the same look and feel in our new Montreal office. Don't forget our CSO (Chief Snuggle Officer) Beans who makes sure to get a head scratch from every employee."





Matt Faust ≥ **BRODFLOUR**

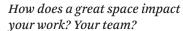
8 Pardee Ave

"Liberty Village is a hidden gem in the busy downtown area, an amazing quiet escape from the hustle and bustle of the city. Often regarded as an area with not much 'to do', in the past few years some great new coffee and food spots have opened up, making it a destination, especially on nice weekends."

What about your office / building / neighbourhood inspires you?

"The prior history of Liberty Village as an industrial part of town left an amazing impression on the architecture that surrounds our bakery. In fact, our shop was the old boiler house for the buildings next store and the boiler itself is actually in the unit behind us! It gives it a feel like turn of the century England (purely going off watching Peaky Blinders)."





"Our interior borrowed lots of scandinavian architectural cues and was designed with 'hygge' in mind, meaning coziness/comfort. Lots of natural light, a minimalist feel helps our team focus on the task at hand and leave feeling just as refreshed as when we came in."





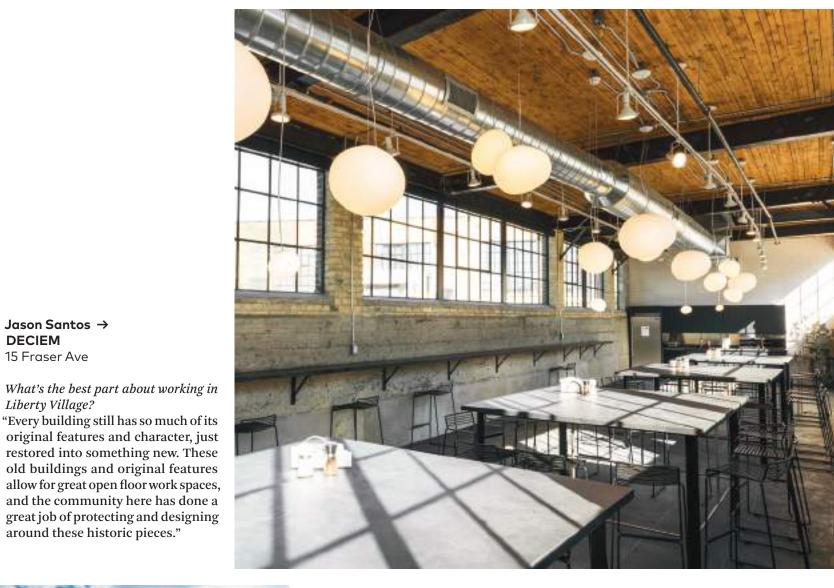
original features and character, just restored into something new. These old buildings and original features allow for great open floor work spaces, and the community here has done a great job of protecting and designing around these historic pieces."

Jason Santos \rightarrow

15 Fraser Ave

Liberty Village?

DECIEM





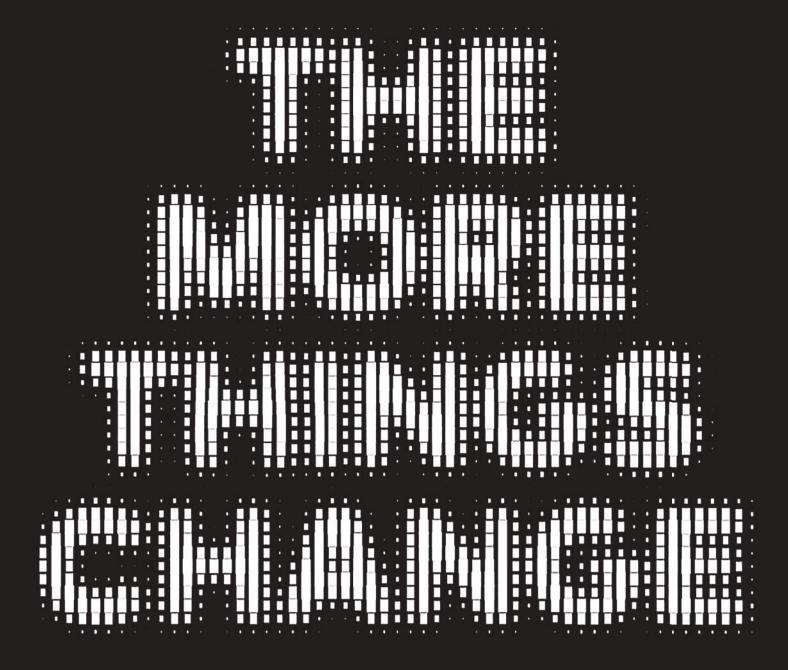
Best place for coffee? Lunch? "For a coffee? Hands down that's easy, it has to be Brodflour. The good thing is that it's right across the street from us so we can be there and back quite quickly, even in the cold winters. In terms of lunch spaces, Liberty Village has always been populated by amazing restaurants."



What does it mean to you to be a part of the fabric of Liberty Village?

"The area carries a weight to it of a certain significance that is important to Toronto. When I realize that now myself and DECIEM are a part of this area, it does sort of feel like a bucket list item to check off, especially having the further honor to design a space in Liberty Village."





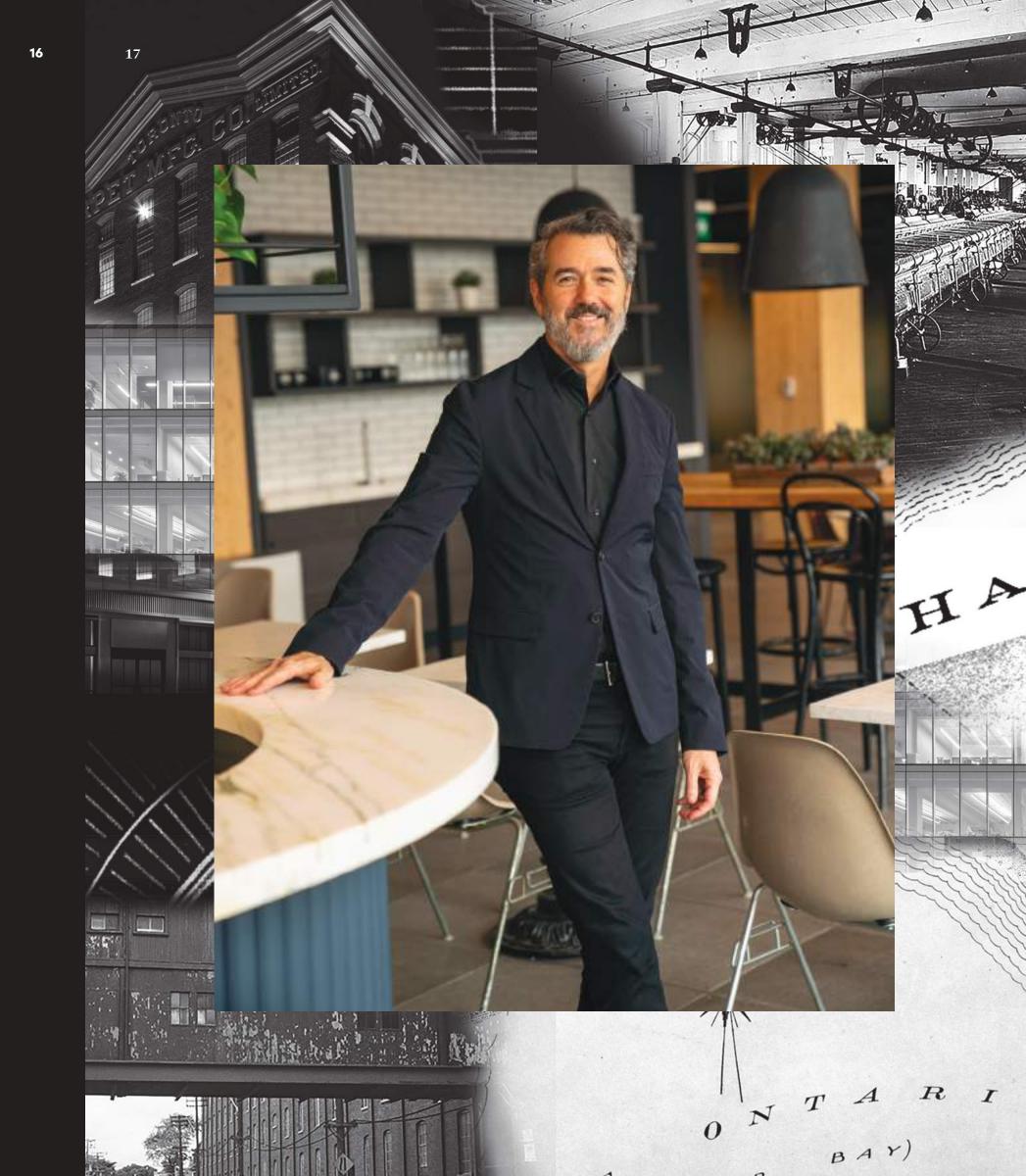
Joe Jackman, founder of consulting, design and branding agency, Jackman Reinvents, sits down with Hullmark President, Jeff Hull, to discuss his new workspace at 80 Atlantic, the changing role of shared physical spaces, and why the idea of going into the office will never be replaced.

To start, could you design programming to a business give us some background on strategy. I had a lightbulb moment **Jackman Reinvents? Its history** and said, You know what? I have and its future?

trial design and, like anyone strategy, creativity and activation with a design education, [I was] all under one roof with a team of consumed with design and details amazing people. And I focused on and how to think about the world. transformation, or reinvention. As I got further into my career, I That's the genesis of the company. learned that strategy guides all We set out to become the world's creativity, particularly for commer- first and foremost reinvention cial enterprises. Eventually I had partner that could help compaenough experience to call myself nies make change efficiently, with a decent creative director. I was confidence and speed, and create also fascinated by the interre- value faster. lation of business strategy and brand strategy; my job at the to: Where are you today? What's time, as the executive vice-presi- happening all around you? Who dent of marketing at Loblaws, was are you focused on and why? What connecting the brand side and the do they really care about and where

to create a business that brings I was schooled in indus- together brand strategy, business

Ultimately, it comes down







"Why can't an office feel as energizing as a visit to your favorite bar? Why can't it feel as intimate a conversation as catching up with an old friend? Physical space is software for how your brain functions."

fluid. If there's anything that's central to our work, it's collaboration; well, our physical process. And it's a space that everyone can't there, even if there's no one there with me.

You mentioned that you were excited to move to Liberty Village. What inspiring for you and for your business?

We liked Liberty Village for the simple idea that it, in itself, was a work-in-progress. I gravitate towards change; I like to see things last year? in motion. You remember when Queen West was formative. It was so intense and all over will always be a baseline. But now we know it's the place, and then it normalized and West ont necessary to do that to the extent that we Queen West became the next place. I always like places like that. Ossington is another don't worry so much about the one end of the

also casual seating and couches interspersed little fulcrum, a little place where interesting throughout. It's a beautiful space that's quite things are happening. It isn't finished; it's on a journey from what it was to what it's going to be. I like that about Liberty Village. It's a space was designed to enhance collaboration, very vibrant community in motion and that across all disciplines, across all points in a really excites me and my community of reinventionists. Just the other day I walked around wait to get back to. I'm energized by just being and even in a global pandemic you feel a nice energy, a positivity, an outlook that I find just great. I feed on that.

From your perspective, how will the was it about the neighbourhood that was office change? As someone who reinvents so many businesses, how would you design the next generation of office buildings, based on the lessons we've learned in the

> Housing people on some regular basis used to; functionality is a spectrum. So, if we

is growth going to come from? We have a lot of talented people on both sides of the table fifth floor, or about twenty-thousand square who can take those intentions and that clarity feet. We open from the elevator into a long and retool an entire customer experience vista from which you can see either right or

What do you see happening for Jackman over the next three to five years?

it caused every team, every leader, to reexamine the fundamentals of their business. I think to make [a visit to our office] as detailed a guest we'll look back at this time and say it caused the greatest amount of innovation, creativity, ingenuity, that has unleashed this incredible shift forward in how businesses operate. I love percent of the floor plate. It's a completely the expression, "No diamonds without pressure." And here we are, in a pressurized envi-

of those diamonds over the next couple of we'll run programming, breakouts, presentayears, without a doubt. Can you give us a tions. The Momentum Room is really the heart verbal tour of your space at 80 Atlantic?

You built a fantastic building. I've always loved natural wood environments, natural light. Open space, wonderfully high ceilings, floor-to-ceiling glass on the whole south side facing Lake Ontario—you've got this incredibly energized, inspirational space to work with. That's what really drew me to it. The second part was Liberty Village; I'd been configured in different ways. Some people curious about it and a lot of people I admire really love to be at a desk in a station; other moved their businesses here.

We have the entire floor plan on the left, into a façade, which is more like a hotel check-in experience than a corporate office. The Momentum Room, on the left side, is [everyone's] first destination, though there is Well, the best news about 2020 is that a hoteling space, and small, medium and large meeting rooms. There's a cafe and bar. We try experience as we can, thinking through all the points, all the needs. But the showpiece is the Momentum Room, which is about twenty-five configurable space with glass on two sides. It has a complete operations centre at one end, ronment—a lot of diamonds are being created. behind a large screen, and there's a large storage space that holds different configurations **Jackman** is going to be making a lot of furnishings. Over the course of a typical day, of our operation.

> The cafe I mentioned is a place where people can interact with each other, whether formally or informally. It's a very low-key but high-energy space, with so much light; it's behind the hotel check-in experience. On the right is a large, open workspace that can be people want to move in and out. There is





"I think we'll look back at this time and say it caused the greatest amount of innovation, creativity, ingenuity, that has unleashed this incredible shift forward in how businesses operate."







spectrum, which is, are there enough desks functions and I think it's hugely important. We and seats, the proper lighting and all that, have clients who come in and say, wow, we feel [the question is,] how do people interact with so much freer here to think bigger and more one another? What happens when people are broadly. It feels less restricted. together, when a group of people cross disciplines to solve a problem? How does the space emotionally create an environment in which that can happen? What I found really interest- it allows you to do, how it brings people ing in the early days of the pandemic was that when I was catching up with various teams, you been seeing or hearing about how other working on transformations, we'd just jump into the backyard of one of our colleagues, all our chairs and blankets spaced out, and have a brainstorm session in there. So, it's going ior as it shifts over time. And today, you can't to happen one way or another, and how exciting to let go of the functional aspects and start compartmentalized in people's lives is really getting into those emotional dimensions that broken down: "I live where I work," "I work are more important.

an office feel as energizing as a visit to your favorite bar? Why can't it feel as intimate a conversation as catching up with an old friend? Physical space is software for how your brain

We've talked a lot about how your business makes the best use of space; what together and what it facilitates. What have people are starting to think about their spaces?

In my work, we pay attention to behavmiss that what was once quite siloed and where I live," "I'm living at work." That's how That's how I see space. Why can't it started to feel for some people.





"I think how we dress for work was already becoming more and more casual. Our style definitely has a more minimal aesthetic. Clean lines, reductive, and monochromatic is the way to go."







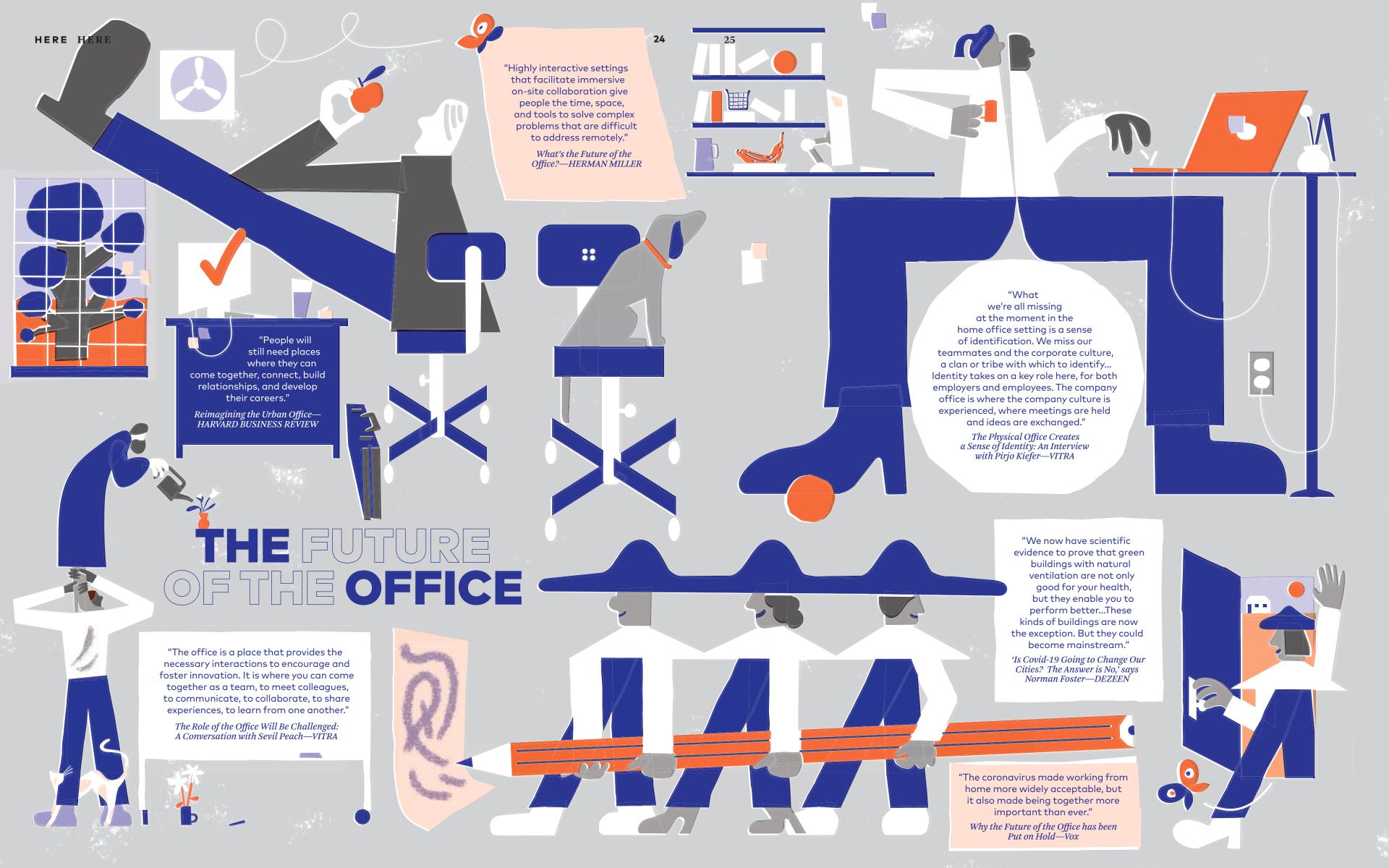


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"The workplace in general for everyone has become a more relaxed environment. People are going to be more focused on being comfortable and flexible with their attire and not being discriminated against for not wearing a suit and tie."





Andrea Bielecki 😉 INVIVO COMMUNICATIONS

60 Atlantic Ave

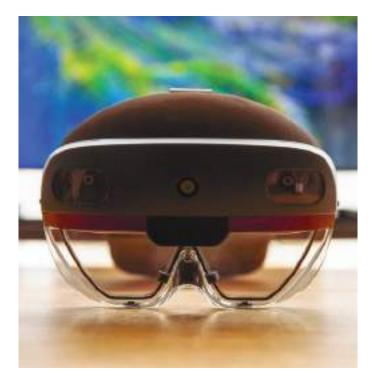
Best things about working in your neighbourhood?

"The neighbourhood is a very dog friendly community. It is close to everything. There is everything here. It is a great central location and easy to get to. And there's a young trendy vibe. A lot of vibrant energy."





What's the best time to visit your neighbourhood?
"Summer. Food trucks, street parties, patios, and free samples."



Elliott Muscat ⅓ THE GARDEN

25 Liberty St

What's the best part about working in Liberty Village?

"It's always important to surround yourself with like-minded people. All my colleagues, business partners, and friends all live within walking distance of my studio. And the pizza in the area is pretty awesome as well."



"I'm fortunate to have one of the last remaining artist lofts in the area. The 14ft high ceilings, the massive bay windows, the incredible hardwood floors, even Kanye West would find it difficult to not be inspired. Also, the neighbourhood itself literally has everything you need within walking distance. Truly is the most underrated neighbourhood for creatives and entrepreneurs."





and the workspace look like?
"The long term goal for The Garden is to successfully merge studio rental spaces with gallery show-rooms. Creating new opportu-

What do you hope the future of work

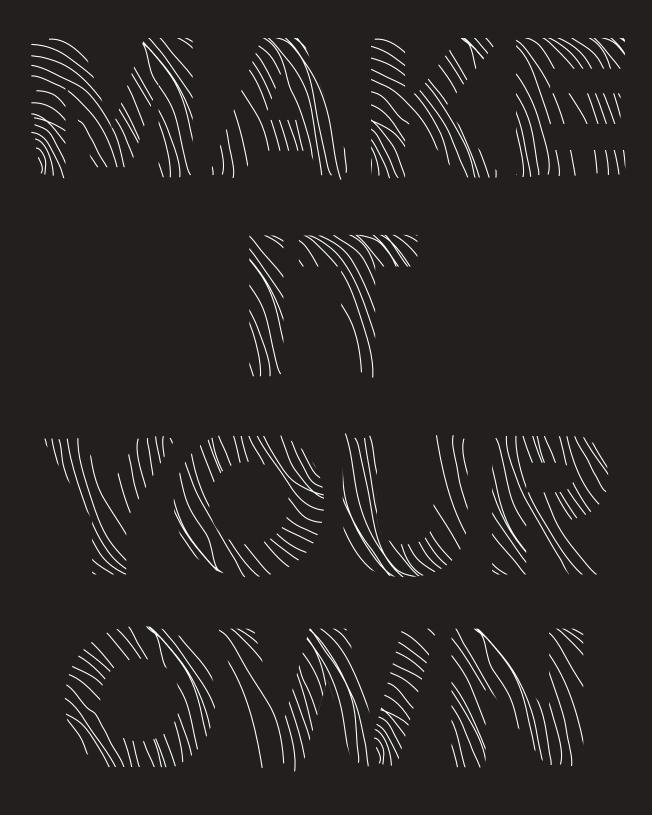
rental spaces with gallery showrooms. Creating new opportunities and platforms for content creators, designers, furniture makers, and artists to collectively promote and sell their work."

What does it mean to you to be a part of the fabric of Liberty Village?
"Feels like home. I'm hoping

to make an impact within the neighbourhood, thankful to be a part of it."

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Space is defined by the structure itself just as much as what you bring to it and how you decide to use it and



Kellen Hatanaka



HERE HERE 30 31

Timber Frame

The Toronto artist **Kellen Hatanaka** on the mural he created for 80 Atlantic.

Tell us about the inspiration behind this illustration.

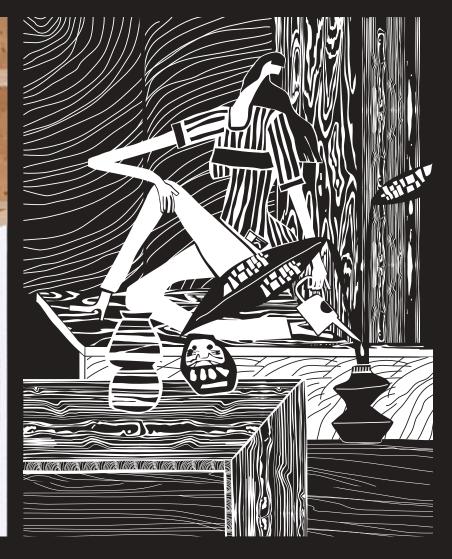
This work was inspired by 60 and 80 Atlantic, especially the timber-frame construction. This design and structural choice is very unique and something I wanted to highlight especially since it brings so much warmth and beauty to the space. Space is defined by the structure itself just as much as what you bring to it and how you decide to use it and make it your own. I'm interested in how and why objects hold meaning and how they can be used to tell a story and pass on traditions.

Is there a story behind your choice to feature these specific items?

The objects that I have included in this piece are based on some of the objects and keepsakes from my studio and home, many of which were handed down from my Grandmother which keep me connected to her and my Japanese heritage.









Matty Matheson ↓ 370 Dufferin St RADIATOR

"I love being able to work on my restaurants and create my content in one building. As a person who doesn't live in the city, I enjoy driving to work, pulling up to the courtyard of the building that has everything I need. I spend more time here than my house (unfortunately) so having everything a stones throw away is always a plus. I spent 14 years living in Parkdale and have spent the last 2 years working on my businesses, in the neighbourhood that I built my career around, here at the Radiator building. Parkdale is my favourite neighbourhood in the city."





You've worked in all kinds of spaces with your various restaurants, what kind of spaces do you love working in?

"I love walking into a space and feeling the concept come to life. Seeing the natural light, the floors, the aesthetic, and the overall character that inspires the creative vision."

You have a new restaurant opening down nearby on Queen Street – can you tell us about the space?

"It's taken four years to get to where we are now, its beautiful. It's a great representation of what my partners and I have really envisioned. It's gone through lots of evolution over the years, but looking forward to sharing the space with everyone."





Randy Frisch ↑
UBERFLIP
370 Dufferin St
RADIATOR

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"Our office was designed to match the open, raw and authentic feel that is Parkdale. We worked out of various offices in Liberty Village since 2010 but this was the first place we designed from the ground up. There are massive open spaces to collaborate and innovate. Our goal was an open and inclusive environment."



How does a great office space impact your work? Your team? "One of our core values is Create Great Experiences. This starts with our product but extends into details like the environment we work in. Simply put the better the experience, the better the outcome. My belief is that when people work out of a great space great things happen. I think we need to be ready to embrace more balance. This will mean having space flexible to accommodate a full team in person when needed and easy ways to dial/zoom in teams who are remote."

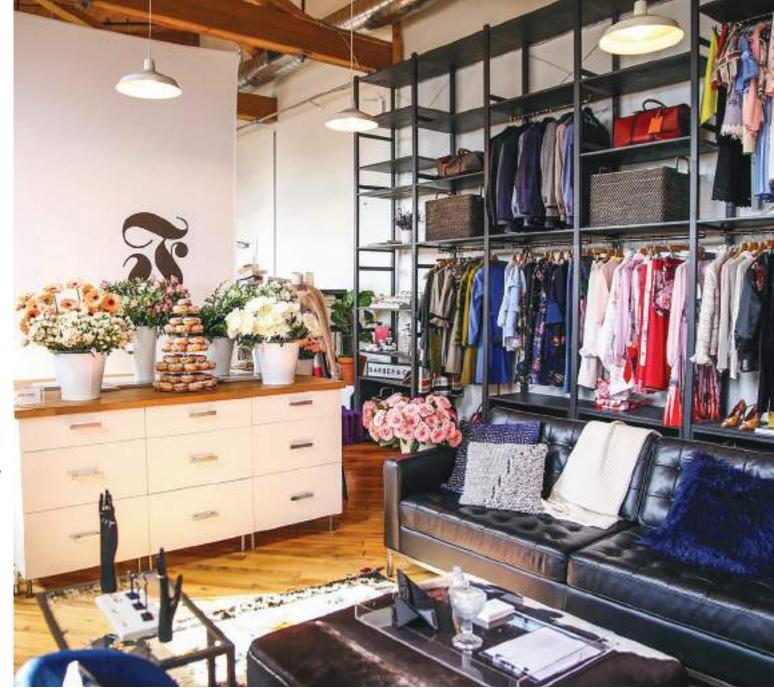


Lexi Pathak 🕽 **FAULHABER** COMMUNICATIONS

1179 King St West TORONTO CARPET FACTORY

What about your office / building / neighbourhood inspires you?

"Liberty Village is a hub of creativity and entrepreneurship—home to start ups, interior design businesses, media brands and agencies like ours. I love how Liberty Village is a mashup of old and new - with stunning heritage buildings and factories rich in history coupled with condominium buildings and new builds that brings a lot of youthful energy to the hood. Our office is on the top floor of the Carpet Factory Lofts. It's brick and beam with an incredible vaulted ceiling. I'm inspired by the light that floods in through our huge windows, especially at sunset, the view of the CN Tower which reminds me of the heartbeat of our city, and the calming proximity of the water. You can see the lake from our floor."





What does it mean to you to be a part of the fabric of Liberty Village?

"Liberty Village is a community of creatives and young professionals. In the summer walking around there is a vibrant neighbourhood vibe. We've been part of Liberty Village for over a decade and its been so cool to how the area has evolved over the years."



Craig McIntosh and Jaimes Zentil ${}^{\mbox{ iny }}$ COSSETTE

32 Atlantic Ave

"Liberty Village's distinct vibe has been a source for a lot of our creative inspiration for the last 5 years. It has the convenience of everything you'd expect in a big city like Toronto - great restaurants and bars and indie coffee shops - but the big city feel is balanced by the neighbourhood's historic ivy-covered brick buildings, great green spaces, and strong sense of community. That combination is hard to find, even in Toronto."





How does a great office space impact your work? Your team? "There's a great energy at our office on Atlantic Avenue. It's open concept with lots of natural light - the best kind of setting for sharing work and having those casual conversations that lead to great creative ideas. We have a really big social culture at Cossette,

there's always something going on in the office and we love being surrounded by other smart and creative people. When we need to put our heads down to do quieter work, we usually head to one of the restaurants or cafes in the neighbourhood - they're like an extension of the office (and with less

What do you hope the future of work and the workspace look like? "As creatives, our inspiration comes from everywhere, but there's a certain energy that comes from being in the same room with other people to talk it out and share ideas with."



EAST ROOM x HULLMARK

Derreck Martin, President of the East Room, a co-working space within Toronto's evolving east end, sits down with Mitch Gillin, Hullmark Vice President Asset Management, and Karen Walker, Hullmark Senior Director Tenant Experience, to discuss the role of community and collaborative work in the office and their partnership at 507 King East.

"I think there's a lot on the horizon for the next 10, 15 years. People's attitudes are willing to push the envelope on the type of innovative development that could be really beneficial overall. I'm cautiously optimistic it'll be done in a sustainable way because I think that's what's most important."

Derreck Martin



"At East Room, I think a lot of the people really know each other and they try to support each other. It has a neighbourhood feel. It's not just a place to work, but it's a place to meet and share ideas and collaborate."

"Ultimately, we're in the business of space. The community and culture is here as a result of a lot of additive factors. We try to provide as many opportunities as we can to bring together like-minded people and giving them a space to collaborate."

Derreck Martin



"Despite a lot of our buildings being very old, I think in many aspects the people have approached them in a very modern way and how they set them up and how we look at is as more communal spaces, collaborative areas."

Mitch Gillin



"Tenants want to be proud of where they work, and they want a workplace that aligns with their cause, their values and their lifestyle. A lot of people are very conscious of being environmentally friendly and being sustainable. So they want a workplace in a building that aligns with that."

Karen Walker



"We've launched the Hullmark app with Lane, and we're using it in a lot of different ways to create a sense of community: offer tips and tricks about our buildings, offering deals to support businesses, and make sure everyone knows the great people and business that are part of the community."

Download the <u>Hullmark</u> <u>app</u> on the App Store

Karen Walker

"If you look at the evolution of office space over the past 50 years, it's gone from something that was very owner-driven in terms of the design and the organization of it to something very much like employee-driven. You want to retain talent, and make sure that they're happy and you need to have spaces that are designed in a way that are going to not just help them professionally and get through their day-to-day, but also, personally."

Derreck Martin





"The building at 507 King West is a beautiful turn-of-the-century warehouse. It's a great opportunity to go in there and restore it back to its original glory. You have all of these aspects that just make it really unique with lights, beams and huge warehouse windows. We are also doing a development on the rooftop, which is going to be really cool with incredible views of the city."

Derreck Martin

"When you have somebody in a hallway, you end up having conversations that are outside of what you would do. I think that's essentially what the office space is. You can have this sort of cross pollination of ideas."

Derreck Martin

"What I enjoy is just the ability to connect in a non-structured way with the other team members. It's amazing how conversations and opinions will spontaneously come up when you are seeing people in person in the office. You have a lot more of those opportunities to interact."

Mitch Gillin

"The programming of the space can connect the members to each other, but also connect them to things that are happening throughout the city. It can bring the city back into the walls of the space and also solidify the community. It's making sure that it's connected in ways that you wouldn't typically see in some of the more like traditional office arrangements."

Derreck Martin

"I see more developers and businesses in general adopting sustainable practices. That's super exciting to me! I think there's a long way to go, but I think there are a lot more eyes on sustainability. As a city, we're catching up to the rest of the world and we're embracing it."

Karen Walker



